



CASE STUDY

From Excel Spreadsheets to Recruitment Technology: KJR'S solution journey.

Company Background

KJR is a technology-focused strategic advisory firm that helps organisations build resilient, technology-based businesses.

Challenge

KJR primarily managed their talent using Excel spreadsheets that were circulated among general managers. After 24 hours, this data was stale and unusable. There was no method of tracking or staying in contact with candidates once they had applied for a role. This was preventing KJR from finding the best skilled and quality talent for their organisation.

Solution

KJR's end to end Talent Community solution gives them access to a live database of talent. By giving the candidate control over their profile, KJR is always able to access data that is up-to-date and live. This data shows when talent is available, their interests, and experience. KJR is now confidently able to source, manage job vacancies and recruit great talent for their business.

Results At A Glance



450+
reduction in total
recruitment spend



37%
Talent Community
growth in 4 months



14-Day
time-to-hire with
reduction in HR
resources



I would recommend LiveHire to any organisation. Livehire has changed the way we connect with talent and changed the way we source current and future KJR consultants.

– **Rebekah Di Blasi**, Head of Talent & Culture, KJR